



Client ASAP, Accurate Search Accelerated Placement™

Date:

Company Name:

Corporate Headquarters:

Website:

Year Founded:

Privately held/Public:

Employees:

Estimated Revenue:

Brief description of what the company does:

Main Contact/title:

Phone Number:

Email:

Detailed job description:

Target hire date: September

Detailed hiring process & time frame:

Job title:

Position reports to:

Replacement or new position? Why?:

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Continued...

Must haves:

Other criteria/intangibles (Important):

Other criteria/intangibles (Nice to have):

Common denominators for success:

Sourcing of people from preferred industries, companies, educational background etc.:

Your most successful person in this role is:

Deal breakers:

Travel Requirements (% overnight):

Geographic residence requirement:

Willing to relocate a candidate:

Geographic territory covered:

Virtual or office (or combo):

Average ticket size?

Who do you call on? Typical Buyer?:

Average sales cycle?

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Continued...

Base salary:

On target earnings (OTE)?

Benefits/perks:

Equity:

Things that sell your company and make it unique:

Things that make this position unique:

Perceived challenges with the position. The but question. You're amazing but?

Top competitors:

Perceived challenges for this search:

Other Notes:

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